Shepherd Center’s mission is to help people with a temporary or permanent disability caused by injury or disease rebuild their lives with hope, independence, and dignity, advocating for their full inclusion in all aspects of community life while promoting safety and injury prevention.

Shepherd Center is an extraordinary place for renewed health and spirit because of the generous support received from our friends in the community.

Thanks to your dedication to Shepherd Center’s mission, Shepherd continues to provide over 20 programs and services, including Recreation Therapy, Family Housing, Assistive Technology, Chaplaincy, and Animal Assisted Therapy, that benefit every patient at no cost to the patient or family.

We are excited to build on this year’s success and continue to engage the next generation of Shepherd Center volunteers, donors and board members. We hope you enjoy this report on the year’s accomplishments and take pride in your role in Shepherd Center’s continued growth and development. Our mission and vision for the future remains constant — to help patients and families rebuild their lives with hope, independence and dignity.

Your generosity is helping to restore hope and rebuild lives. Thank you!

Julie Owens
Chairman
Foundation Board of Trustees

Sarah Batts
Executive Director
Shepherd Center Foundation
Shepherd Center has treated 12,000+ inpatients from all 50 US states (1996-2015).

**Worldwide Reach**
Shepherd Center has treated patients from around the world, including the countries and territories listed below:

- Anguilla
- Argentina
- Australia
- Barbados
- Belarus
- Belgium
- Bermuda
- Bosnia
- Brazil
- Canada
- Cayman Islands
- Chile
- Colombia
- Costa Rica
- Croatia
- Czech Republic
- Dominican Republic
- Ecuador
- Egypt
- El Salvador
- France
- Germany
- Greece
- Great Britain
- Guadeloupe
- Hungary
- Ireland
- Italy
- Jamaica
- Japan
- Kenya
- Korea
- Cape Verde
- Lebanon
- Mexico
- Netherlands
- New Zealand
- Nicaragua
- Nigeria
- Panama
- Paraguay
- Peru
- Portugal
- Puerto Rico
- Qatar
- Russian Federation
- Saint Vincent and the Grenadines
- Samoa
- Saudi Arabia
- South Africa
- Spain
- Sweden
- Switzerland
- Trinidad and Tobago
- Turkey
- United Arab Emirates
- United Kingdom
- United States
- Uruguay
- Venezuela
- Vietnam
- Virgin Islands
- Yemen

**US Patients Distribution**

<table>
<thead>
<tr>
<th>Category</th>
<th>Total</th>
<th>Male</th>
<th>Female</th>
</tr>
</thead>
<tbody>
<tr>
<td>Brain Injury</td>
<td>146</td>
<td>689</td>
<td>193</td>
</tr>
<tr>
<td>Spinal Cord Injury</td>
<td>341</td>
<td>118</td>
<td>223</td>
</tr>
<tr>
<td>Dual Diagnosis (Brain and Spinal Cord Injury)</td>
<td>882</td>
<td>314</td>
<td>568</td>
</tr>
<tr>
<td>Other Neuromuscular Diseases</td>
<td>146</td>
<td>58</td>
<td>88</td>
</tr>
</tbody>
</table>

**Capital Campaigns**

**Building on Excellence Campaign**
In 2014, Shepherd Center leadership launched the Building on Excellence Campaign to expand our campus and our core services provided to our patients.

This fundraising effort successfully raised $12,449,000, allowing us to build-out two new floors over the previous loading dock. Construction of the new space was finished in early 2017, and by the summer, the new laboratory and pharmacy occupied the third floor and the new MRI suite opened on the second floor. Each of these spaces serve as an important reminder of Shepherd’s commitment to its people — patients, families and staff. Every single patient that comes to Shepherd benefits from the services provided by the pharmacy and lab, and the enhanced MRI technology provides the Center with even more advanced diagnostic capabilities. The new suites also provide more work space for employees, improving their satisfaction while boosting our ability to recruit, hire and train new talent in those respective areas.

**Expansion of SHARE, MS and Concussion Clinic**

Through the very generous support of The Marcus Foundation, Shepherd Center acquired and renovated a three-story building at 50 Peachtree Park Drive.

The facility serves as the new home of Shepherd’s SHARE Military Initiative, allowing the program to double in size. Instead of serving up to 10 service members at a time and approximately 50 over the course of a year, SHARE will now increase its capacity to 20 service members at a time and approximately 100 on an annual basis. The 50 Peachtree Park building also houses Shepherd Center’s expanded Eula C. and Andrew C. Carlos MS Rehabilitation and Wellness Program, as well as the hospital’s new Concussion Clinic.

**Donor Funded Program Spotlight**

**Family Housing**
Shepherd Center offers complimentary housing for 30 days to patients and families who live 60 or more miles from the hospital.

Family Housing ensures that patients have the support they need, and it allows the visiting family members to focus on their loved one’s recovery without the stress of locating and covering costs of hotels, parking, and transportation.

**Employee & Volunteers**

- **1,600+ Employees**
- **750+ Volunteers**
- **17,000+ Hours of Volunteer Service**

The Irene and George Woodruff Family Residence Center, located on Shepherd Center’s campus, houses 84 accessible family apartments, laundry facilities and a recreation room. Additional housing is available at Shepherd Place, a 12-unit apartment complex, located just a few blocks from Shepherd Center. Biscayne Place provides a residential peer support community for clients of the hospital’s SHARE Military Initiative, treating US service members who have sustained traumatic brain injuries during the wars in Iraq and Afghanistan. In total, Shepherd’s Family Housing and Transportation program includes 120 fully furnished apartments located on the hospital’s campus or just a few blocks away.

Shepherd’s Family Housing program provides more than a place to stay; it provides financial support that allows patient families to focus their resources on the tools and services their loved one will need for a successful return to their home and community.
FINANCIAL SUMMARY & OPERATING STATEMENT
FOR FISCAL YEAR 2017

Statement of Revenues and Expenses

<table>
<thead>
<tr>
<th>Revenue Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Patient services revenue</td>
<td>$199,259,707</td>
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<tr>
<td>Other revenue</td>
<td>$20,884,183</td>
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<tr>
<td>Investment income</td>
<td>$1,704,958</td>
</tr>
<tr>
<td><strong>TOTAL OPERATING REVENUE</strong></td>
<td><strong>$221,848,848</strong></td>
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</tbody>
</table>

Less: operating expenses

<table>
<thead>
<tr>
<th>Expense Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Provision for improvements, equipment, and new services</td>
<td>$201,604,926</td>
</tr>
<tr>
<td>Provision for improvements, equipment, and new services</td>
<td>$20,243,922</td>
</tr>
<tr>
<td><strong>PROVISION FOR IMPROVEMENTS, EQUIPMENT, AND NEW SERVICES</strong></td>
<td><strong>$201,604,926</strong></td>
</tr>
</tbody>
</table>

Charitable Services Rendered (at cost)

<table>
<thead>
<tr>
<th>Services Rendered</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Uncompensated care (patients without funding)</td>
<td>$4,176,586</td>
</tr>
<tr>
<td>Undercompensated care (underfunded government programs)</td>
<td>$9,476,743</td>
</tr>
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</table>

Donated Property and Equipment

<table>
<thead>
<tr>
<th>Property and Equipment</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donations of property and equipment</td>
<td>$182,185</td>
</tr>
<tr>
<td>Donations used to purchase property and equipment</td>
<td>$12,832,392</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$13,014,577</strong></td>
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</tbody>
</table>

GIVING BY CONSTITUENCY

Donations to Shepherd Center Foundation during the past year came from the groups below.

- **INDIVIDUALS** (17.6%)
- **ESTATE & LEGACY TRUSTS** (17.4%)
- **FOUNDATIONS** (48.8%)
- **CORPORATIONS & ORGANIZATIONS** (16.2%)